



# JASON DUNBAR

**Yacht Appraiser**

**Jason@VesselValueSurvey.com**

**www.VesselValueSurvey.com**

**954.805.4924**

## CAREER SUMMARY

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- **Vessel Value Survey** – *Fort Lauderdale, Florida*  
Partner and Appraiser, 2020 – present
- **Luke Brown Yachts** – *Fort Lauderdale, Florida*  
Vice-President, 2012-2020  
Senior Yacht Broker, 1996 – present
- **Florida Yacht Charter & Sales** – *Miami, Florida*  
Yacht Broker/Captain, 1993-1996
- **USCG Licensed Captain**, 1993 – present

## PROFESSIONAL ACHIEVEMENTS & CERTIFICATIONS

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- Uniform Standards of Professional Appraisal Practices (USPAP) certified reports and methods
- International Yacht Brokers Association Power Boat Broker of the Year, 2020
- Certified Professional Yacht Broker, 2007 – present

## PROFESSIONAL ORGANIZATIONS

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- **International Yacht Brokers Association (IYBA) / Florida Yacht Brokers Association (FYBA)**  
Member 1994 – present  
Board Member, 2006-2017  
Chairman of Legislative Affairs, 2016-2017  
Co-Chairman of Legislative Affairs, 2006-2016
- **Marine Industries Association of South Florida (MIASF)**  
Board Member, 2010-2012  
Chairman of Government Relations, 2011-2012
- **Mariner's Club**, 2010 – present

## **SPEAKING ENGAGEMENTS**

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- 2023 Certified Professional Yacht Brokers (CPYB) Sales Seminar, Panel speaker
- 2022 IYBA Yacht Sales Summit, Closing Procedures Speaker  
IYBA Yacht Sales and the Law Seminar, Ethics in Brokerage discussion panel moderator
- 2021 IYBA Yacht Sales and the Law Seminar, State of the Industry speaker
- 2020 IYBA Sales Summit, State of the Industry discussion panel moderator  
Mariner's Club Annual Meeting, Current Yachting Trends Affecting Value speaker
- 2019 Mariner's Club Annual Meeting, Value Added to Vessels Coded as MCA, ABS, MCA, and NMMA  
discussion panel moderator
- 2017 Mariners Club Annual Meeting, Valuation of NMMA & Alloy C Vessels discussion panel moderator
- 2014 Mariners Club Annual Meeting, Effects of Auction and Liquidation Facilities on Yacht Values speaker

## **LEGISLATIVE EXPERIENCE**

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- 2016 & 2017 – Met with the U.S. Congress to discuss the reformation of duties on foreign-flagged vessels on behalf of the FYBA
- 2016 – Met with the Head of Customs & Border Patrol to discuss the modernization of US Duty on yachts.
- 2015 & 2016 – Met with members of the U.S. Congress to advocate for the importation refer Initiative on behalf of the IYBA & the U.S. Superyachts Association (USSA).
- 2015 – Represented the FYBA at the American Boating Congress. Met with members of the U.S. Senate to discuss updating taxation and duties on foreign-flagged vessels.
- 2010 – Testified to the Florida Senate on behalf of the MIAF and FYBA.

## **EXPERT TESTIMONY**

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Trial 2021 – Plaintiff

*Roe Boat, LLC v. N & G Engineering, Inc.*

US District Court for the Southern District of Florida, Case No. 19-cv-61503-WPD

Trial 2019 – Plaintiff

*Bloch v. Beard Marine Air Conditioning & Refrigeration, Inc.*

US District Court for the Southern District of Florida, Case No. 0:2018cv61821

Trial 2019 – Plaintiff

*J. Scherer v. Texas Coast Yachts*

US District Court in Texas, Case No. 007-8309

Trial 2011 – Defendant

*Port Everglades Launch Service, Inc., d/b/a Cape Ann Towing & Salvage v. M/Y "Situations" et al.*

US District Court for the Southern District of Florida, Case No. 0:2010-cv-60571

Deposition 2022 – Plaintiff

*Noble House, LLC vs. Derektor FL, Inc.*

US District Court for the Southern District of Florida, Case No. 0:20-cv-62438-GAYLES/STRAUSS

Deposition 2019 – Plaintiff

*Blue Crest Holding Asset, Inc. v. Maximilian Camino*

US District Court for the Southern District of Florida, Case No. 17-21011-civ-ALTONAGA/Goodman

## EXPERT TESTIMONY (continued)

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Deposition 2018 – Plaintiff

*Chartis Property Casualty Co. v. Inganamort et al.*

US District Court for the District of New Jersey, Case No. 2:2012-cv-04075

Deposition 2017 – Defendant

*Nasta v. Sovereign Marine Group, Inc.*

US District Court for the Southern District of Florida, Case No. 15-ca-475

Deposition 2015 – Defendant

*Kopras v. Marco Marine Construction, Inc.*

US District Court for the Southern District of Florida, Case No. 12-ca-908

Deposition 2014 – Defendant

*IYC v. Christopher A. Upham, Acuadeportes CRSA, and Spencer Boat Co., Rybovich Spencer*

US District Court for the Southern District of Florida, Case No. 03-ca-004410-AN

Deposition 2013 – Defendant

*Ana Leon v. Progressive American Insurance Company*

US District Court for the Southern District of Florida, Case No. 11-ca-015960-0

Deposition 2011 – Plaintiff

*Barnext Offshore Ltd. v. Ferretti Group USA, Inc., n/k/a Allied Marine, Inc.*

US District Court for the Southern District of Florida, Case No. 1:2010-cv-23869

Deposition 2009 – Plaintiff

*Federal Insurance Company et al. v. Ferretti Group S.a.P. et al.*

US District Court for the Southern District of Florida, Case No. 0:2007-cv-60844

## VESSEL VALUATIONS (partial list)

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➤ 150 – 200ft +	➤ 100 – 149ft	➤ 60 – 99ft		➤ 59ft & under	
Damen	Amels	Azimut	Proteksan	Bertram	Meridian
Davonport	Azimut	Baia	Rodriguez	Buddy Davis	Marquis
Delta	Benetti	Ferretti	Scully	Crown Line	Oyster
Feadship	Broward	Hargrave	Tarrab	Hallberg Rassy	Prout
Hanseatic Marine	Feadship	Hatteras	Viking	Hudson	Sea Ray
Icon	Horizon	Jefferson		Fairline	Uniesse
Northern Marine	Keith Marine	Lagoon		Formula	Vanquish
Oceanco	Leopard	Maritimo		Fountain	Yamaha
Perini Navi	Sanlorenzo	Monte Carlo		Fontaine Pajot	
Sensation	Sterling	Ocean		Ferretti	
Rossi Navi	Westport	Pershing		Lein Hwa	
Trinity	Westship	Privilege		Mainship	