



# JASON DUNBAR

## YACHT APPRAISER

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### CAREER SUMMARY

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- **Vessel Value Survey – Fort Lauderdale, Florida**  
Partner and Appraiser, 2020 – present
- **Luke Brown Yachts – Fort Lauderdale, Florida**  
Vice-President, 2012-2020  
Senior Yacht Broker, 1996 – present
- **Florida Yacht Charter & Sales – Miami, Florida**  
Yacht Broker/Captain, 1993-1996
- **USCG Licensed Captain, 1993 – present**

### PROFESSIONAL ACHIEVEMENTS & CERTIFICATIONS

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- American Society of Appraisers (ASA) 15hr Uniform Standards of Professional Appraisal Practices (USPAP) certified reports and methods tests 2015
- International Yacht Brokers Association Power Boat Broker of the Year, 2020
- Certified Professional Yacht Broker, 2007 – present
- City of Ft. Lauderdale Marine Advisory Board Member, 2024

### PROFESSIONAL ORGANIZATIONS

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- **International Yacht Brokers Association (IYBA) / Florida Yacht Brokers Association (FYBA)**  
Member 1994 – present  
Board Member, 2006-2017  
Chairman of Legislative Affairs, 2016-2017  
Co-Chairman of Legislative Affairs, 2006-2016
- **Marine Industries Association of South Florida (MIASF)**  
Board Member, 2010-2012  
Chairman of Government Relations, 2011-2012
- **Fort Lauderdale Mariner's Club, 2010 – present**
- **US Super Yacht Association (USSA), Boars Member, 2023 – present**

## **SPEAKING ENGAGEMENTS**

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- 2023 Broward County Bar Association of South Florida, Navigating Vessel Valuation Methods & Practices  
IYBA Yacht Sales and the Law Seminar, Contractual Pitfalls in Yacht Transactions  
Certified Professional Yacht Brokers (CPYB) Sales Seminar Panel
- 2022 IYBA Yacht Sales Summit, Closing Procedures  
IYBA Yacht Sales and the Law Seminar, Ethics in Brokerage discussion panel moderator
- 2021 IYBA Yacht Sales and the Law Seminar, State of the Industry
- 2020 IYBA Sales Summit, State of the Industry discussion panel moderator  
Mariner's Club Annual Meeting, Current Yachting Trends Affecting Value speaker
- 2019 Mariner's Club Annual Meeting, Value Added to Vessels Coded as MCA, ABS, MCA, and NMMA  
discussion panel moderator
- 2017 Mariners Club Annual Meeting, Valuation of NMMA and ABYC discussion panel moderator
- 2014 Mariners Club Annual Meeting, Effects of Auction and Liquidation Facilities on Yacht Values

## **LEGISLATIVE EXPERIENCE**

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- 2016 & 2017 Met with the U.S. Congress to discuss the reformation of duties on foreign-flagged vessels on behalf of the IYBA and USSA
- 2016 Met with the Head of Customs & Border Patrol in Washington D.C. to discuss the modernization of US Duty on yachts on behalf of the IYBA
- 2015 & 2016 Met with members of the U.S. Congress to advocate for the importation refer Initiative on behalf of the IYBA and USSA.
- 2015 Represented the FYBA at the American Boating Congress. Met with members of the U.S. Senate to discuss updating taxation and duties on foreign-flagged vessels.
- 2010 Testified to the Florida Senate on behalf of the MIAFS and FYBA for the Florida Tax Cap on Boats

## **EXPERT TESTIMONY**

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### **2024**

Deposition | Defendant, American Modern Property and Casualty Insurance Company a/s/o Alexis Falero v. Invincible Boat Company LL and Warbird Marine Holding LLC Case Number 1:24-cv-20809

Deposition | Plaintiff, Walters, Lawrence v. Privilege Underwriters Reciprocal Exchange

Deposition | Defendant, Lakelsha Reid v. Wilson Worldwide Enterprises

### **2023**

Trial | Plaintiff, *Geico Marine Insurance Company v. Amzim Marine Services, LLC*  
US District Court for the Middle District of Florida, Ft. Myers Division, Case No. 2:2021-CV-00829-SPC-KCD

Deposition | Plaintiff, *Mayhew v. Future Mobility Solutions Ltd (formerly Sealegs Corporation Ltd)*  
High Court of New Zealand Auckland, Case no. CIV-2018-404-1292

Deposition | Defendant, *Verihull, LLC d/b/a Boat History Report v. Boats Group, LLC*  
Circuit Court of the 11th Judicial Circuit for Miami-Dade County Florida, Case No. 2019-006961-CA-01

### **2022**

Deposition | Plaintiff, *Noble House, LLC vs. Derecktor FL, Inc.*  
US District Court for the Southern District of Florida, Case No. 0:20-CV-62438-GAYLES/STRAUSS

## EXPERT TESTIMONY (continued)

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### 2019

Trial | Plaintiff, *Bloch v. Beard Marine Air Conditioning & Refrigeration, Inc.*  
US District Court for the Southern District of Florida, Case No. 2018-CV-61821

Trial | Plaintiff, *J. Scherer v. Texas Coast Yachts*  
US District Court in Texas, Case No. 007-8309

Deposition | Plaintiff, *Blue Crest Holding Asset, Inc. v. Maximilian Camino*  
US District Court for the Southern District of Florida, Case No. 2017-21011-CV-ALTONAGA/Goodman

### 2018

Deposition | Plaintiff, *Chartis Property Casualty Co. v. Inganamort et al.*  
US District Court for the District of New Jersey, Case No. 2:2012-CV-04075

### 2017

Deposition | Defendant, *Nasta v. Sovereign Marine Group, Inc.*  
US District Court for the Southern District of Florida, Case No. 15-CA-475

### 2015

Deposition | Defendant, *Kopras v. Marco Marine Construction, Inc.*  
US District Court for the Southern District of Florida, Case No. 12-CA-908

### 2014

Deposition | Defendant, *IYC v. Christopher A. Upham, Acuadeportes CRSA, and Spencer Boat Co., Rybovich Spencer*  
US District Court for the Southern District of Florida, Case No. 03-CA-004410-AN

### 2013

Deposition | Defendant, *Ana Leon v. Progressive American Insurance Company*  
US District Court for the Southern District of Florida, Case No. 11-CA-015960-0

### 2011

Trial | Defendant, *Port Everglades Launch Service, Inc., d/b/a Cape Ann Towing & Salvage v. M/Y "Situations" et al.*  
US District Court for the Southern District of Florida, Case No. 10-60571-CV-Cohn

Deposition | Plaintiff, *Barnext Offshore Ltd. v. Ferretti Group USA, Inc., n/k/a Allied Marine, Inc.*  
US District Court for the Southern District of Florida, Case No. 1:2010-CV-23869

### 2009

Deposition | Plaintiff, *Federal Insurance Company et al. v. Ferretti Group S.a.P. et al.*  
US District Court for the Southern District of Florida, Case No. 0:2007-CV-60844

## VESSEL VALUATIONS (by builder)

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➤ 150 – 200ft +	➤ 100 – 149ft	➤ 60 – 99ft		➤ 59ft & under	
Damen	Amels	Azimut	Proteksan	Bertram	Meridian
Davonport	Azimut	Baia	Rodriguez	Buddy Davis	Marquis
Delta	Benetti	Ferretti	Scully	Crown Line	Oyster
Feadship	Broward	Hargrave	Tarrab	Hallberg Rassy	Prout
Hanseatic Marine	Feadship	Hatteras	Viking	Hudson	Sea Ray
Icon	Horizon	Jefferson		Fairline	Uniesse
Northern Marine	Keith Marine	Lagoon		Formula	Vanquish
Oceanco	Leopard	Maritimo		Fountain	Yamaha
Perini Navi	Sanlorenzo	Monte Carlo		Fontaine Pajot	
Sensation	Sterling	Ocean		Ferretti	
Rossi Navi	Westport	Pershing		Lein Hwa	
Trinity	Westship	Privilege		Mainship	